What’s new?
DX70 / DX80 Collaboration End Points

› DX70 / DX80 - Integrated Collaboration with One Screen on the Desk
› 1080p Video, Webex integration, Touchscreen
› DX80 = 23”
› DX70 = 14”

reddot award 2014 winner
Telepresence - SX10

› Setup in 3 minutes on existing screen
› 1080p 5x Camera
› Power over Ethernet
› Intelligent Proximity
› SX20, SX80 Dual Screen also available
Telepresence – MX Series

› Intelligent Proximity
› Built in screens (42” 55” 70”)
› Focus on design and useability
› SpeakerTrack
Project Squared

› Virtual room-based multi-party collaboration
  › Voice
  › Video
  › Screen sharing
› Hosted in the cloud
› Available now
› Endpoint agnostic
› Rapid release cycle – more features coming soon
Collaboration Edge
## Collaboration Edge

<table>
<thead>
<tr>
<th>The challenge</th>
<th>What functionality?</th>
<th>Jabber support</th>
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<tbody>
<tr>
<td>› Deliver functionality to users when outside the enterprise network</td>
<td>› Voice calls</td>
<td>› On mobile device (phone/tablet)</td>
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<tr>
<td>› Connect to third parties</td>
<td>› Video calls (bandwidth permitting)</td>
<td>› Or laptop computer</td>
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<tr>
<td>– Endpoint agnostic</td>
<td>› Presence</td>
<td></td>
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<td></td>
<td>– End user and federation</td>
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<td></td>
<td>› Instant messaging</td>
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Architecture

Amcom Cloud Collaboration

VC Endpoint
Customer Network
Expressway Core
Expressway Edge
Firewall
Internet
VC Endpoint
The Solution – Collaboration Edge

Consists of two virtual appliances
› One appliance resides in the DMZ
  › Can be accessed from the Internet
  › Has a single connection to internal appliance
› Other appliance resides in the internal network
  › Acts as a proxy for all external users
› Appliances can be hosted on the customer site
  › Or hosted on the ACC platform by Amcom

Jabber builds a single-use SSL VPN tunnel from the remote device to the DMZ appliance
› All functions (voice/video calls; IM and Presence) use that VPN tunnel
› Seamless to the user – no additional authentication required
Futures
Futures

› WebRTC
  › Browser-based voice and video calls
  › Automated video transcription and speaker identification
    › Ideal for the millennial attention span problem
› Project Spring Roll
Introducing ACC
Amcom Cloud Collaboration

› A next generation **unified communications** platform offering Cisco’s collaboration technologies

› Offers **voice, video, voicemail, instant messaging, presence and mobility** services powered by Cisco

› Delivered over the **AARNet** network with UC Hub connectivity

› Full **consumption model** delivery

› **Standards-based** connectivity – no walled garden
Amcom Cloud Collaboration

Amcom / AARNet MPLS Network

Customer premises

Perth Data Centre

Melbourne Data Centre

Amcom Cloud Collaboration

AARNet services

Cisco Powered
Questions?